

Strong Interest Inventory® Profile with High School Profile

High School Profile developed by Sandra K. Rumpel and Kathleen Lecertua

Report prepared for **JOHN SAMPLE**

Date taken March 31, 2012

Interpreted by
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HOW THE STRONG CAN HELP YOU

The Strong Interest Inventory® instrument is a powerful tool that can help you make satisfying decisions about your career and education. Whether you are just starting out in your career, thinking about a change, or considering education options for career preparation, you can benefit from the wealth of information reflected in your Strong results. Understanding your Strong Profile can help you identify a career focus and begin your career planning and exploration process.

Keep in mind that the *Strong* measures interests, not skills or abilities, and that the results can help guide you toward rewarding careers, work activities, education programs, and leisure activities—all based on your interests. As you review your Profile, remember that managing your career is not a one-time decision but a series of decisions made over your lifetime.

HOW YOU WILL BENEFIT

The *Strong* can be a valuable tool in helping you identify your interests, enabling you to

- · Achieve satisfaction in your work
- · Identify career options consistent with your interests
- Choose appropriate education and training relevant to your interests
- Maintain balance between your work and leisure activities
- Understand aspects of your personality most closely associated with your interests
- · Determine your preferred learning environments
- Learn about your preferences for leadership, risk taking, and teamwork
- · Use interests in shaping your career direction
- · Decide on a focus for the future
- Direct your own career exploration at various stages in your life

HOW YOUR RESULTS ARE ORGANIZED

Section 1. General Occupational Themes

Describes your interests, work activities, potential skills, and personal values in six broad areas: Realistic (R), Investigative (I), Artistic (A), Social (S), Enterprising (E), and Conventional (C).

Section 2. Basic Interest Scales

Identifies specific interest areas within the six General Occupational Themes, indicating areas likely to be most motivating and rewarding for you.

Section 3. Occupational Scales

Compares your likes and dislikes with those of people who are satisfied working in various occupations, indicating your likely compatibility of interests.

Section 4. Personal Style Scales

Describes preferences related to work style, learning, leadership, risk taking, and teamwork, providing insight into work and education environments most likely to fit you best.

Section 5. Profile Summary

Provides a graphic snapshot of Profile results for immediate, easy reference.

Section 6. Response Summary

Summarizes your responses within each category of *Strong* items, providing data useful to your career professional.

Note to professional: Check the Response Summary in section 6 of the Profile before beginning your interpretation.

The General Occupational Themes (GOTs) measure six broad interest patterns that can be used to describe your work personality. Most people's interests are reflected by two or three Themes, combined to form a cluster of interests. Work activities, potential skills, and values can also be classified into these six Themes. This provides a direct link between your interests and the career and education possibilities likely to be most meaningful to you.

Your *standard scores* are based on the average scores of a combined group of working adults. However, because research shows that men and women tend to respond differently in these areas, your *interest levels* (Very Little, Little, Moderate, High, Very High) were determined by comparing your scores against the average scores for your gender.

THEME DESCRIPTIONS

THEME	CODE	INTERESTS	WORK ACTIVITIES	POTENTIAL SKILLS	VALUES
Enterprising	E	Business, politics, leadership, entrepreneurship	Selling, managing, persuading, marketing	Verbal ability, ability to motivate and direct others	Risk taking, status, competition, influence
Conventional	С	Organization, data management, accounting, investing, information systems	Setting up procedures and systems, organizing, keeping records, developing computer applications	Ability to work with numbers, data analysis, finances, attention to detail	Accuracy, stability, efficiency
Social	S	People, teamwork, helping, community service	Teaching, caring for people, counseling, training employees	People skills, verbal ability, listening, showing understanding	Cooperation, generosity, service to others
Investigative	ı	Science, medicine, mathematics, research	Performing lab work, solving abstract problems, conducting research	Mathematical ability, researching, writing, analyzing	Independence, curiosity, learning
Artistic	А	Self-expression, art appreciation, communication, culture	Composing music, performing, writing, creating visual art	Creativity, musical ability, artistic expression	Beauty, originality, independence, imagination
Realistic	R	Machines, computer networks, athletics, working outdoors	Operating equipment, using tools, building, repairing, providing security	Mechanical ingenuity and dexterity, physical coordination	Tradition, practicality, common sense

YOUR HIGHEST THEMES Enterprising, Conventional, Social ECS

THEME	CODE	STANDARD SCORE & INTEREST LEVEL						
INCIVIC	CODE	30	40	50	60	70	STD SCORE	
Enterprising	E =				HIGH		64	
Conventional	C =				HIGH		62	
Social	S			MODERATE			50	
Investigative	1		МО	DERATE			48	
Artistic	Α =		MODERATE				43	
Realistic	R =			LITTLE			48	

The charts above display your GOT results in descending order, from your highest to least level of interest. Referring to the Theme descriptions provided, determine how well your results fit for you. Do your highest Themes ring true? Look at your next highest level of interest and ask yourself the same question. You may wish to highlight the Theme descriptions above that seem to fit you best.

BASIC INTEREST SCALES

SECTION 2

The Basic Interest Scales represent specific interest areas that often point to work activities, projects, course work, and leisure activities that are personally motivating and rewarding. As with the General Occupational Themes, your interest levels (Very Little, Little, Moderate, High, Very High) were determined by comparing your scores against the average scores for your gender.

As you review your results in the charts below, note your top interest areas and your areas of least interest, and think about how they relate to your work, educational, and leisure activities. Take time to consider any top interest areas that are not currently part of your work or lifestyle and think about how you might be able to incorporate them into your plans.

YOUR TOP FIVE INTEREST AREAS

- 1. Taxes & Accounting (C)
- 2. Sales (E)
- 3. Marketing & Advertising (E)
- 4. Entrepreneurship (E)
- 5. Finance & Investing (C)

Areas of Least Interest

Writing & Mass Communication (A)

Military (R)

Culinary Arts (A)

ENTERPRISING — High

BASIC INTEREST SCALE	S	TD SCORI	E & INTER 50	EST LEVE 60	L 70	STD SCORE
Sales				Н		66
Marketing & Advertising				Н		61
Entrepreneurship				н		61
Politics & Public Speaking			М			55
Management			M			53
Law		М				45

CONVENTIONAL — High

BASIC INTEREST SCALE	S 30	EL 70	STD SCORE			
Taxes & Accounting				VH		67
Finance & Investing				Н		61
Office Management			Н			54
Programming & Information Systems		L				46

SOCIAL — Moderate

BASIC INTEREST SCALE	ST	D SCORI 40	E & INTE 50	REST LEV 60	/EL 70	STD SCORE
Teaching & Education			M			56
Human Resources & Training			М			53
Counseling & Helping			M			50
Healthcare Services			М			49
Social Sciences		M				46
Religion & Spirituality		M				43

INVESTIGATIVE — Moderate

BASIC INTEREST SCALE		STD SCORE & INTEREST LEVEL					
	:	30	40	50	60	70	SCORE
Research				M			53
Science				M			53
Mathematics				М			52
Medical Science				M			51

ARTISTIC — Moderate

BASIC INTEREST SCALE	ST	STD SCORE & INTEREST LEVEL 30 40 50 60 70						
Visual Arts & Design		М				45		
Performing Arts		L				42		
Culinary Arts	L					36		
Writing & Mass Communication	VL					36		

REALISTIC — Little

BASIC INTEREST SCALE	STD SCORE & INTEREST LEVEL						
	: 30	40	50	60	70	SCORE	
Athletics			ı	VI		58	
Nature & Agriculture			M			52	
Computer Hardware & Electronics		IV	1			47	
Protective Services		L				46	
Mechanics & Construction		L				46	
Military		VL				41	

OCCUPATIONAL SCALES

SECTION 3

This section highlights your Profile results on the Occupational Scales of the *Strong*. On the following pages you will find your scores for 130 occupations. The 10 occupations most closely aligned with your interests are listed in the summary chart below. Keep in mind that the occupations listed in your Profile results are just *some* of the many occupations linked to your interests that you might want to consider. They do not indicate those you "should" pursue. It is helpful to think of each occupation as a single example of a much larger group of occupational titles to consider.

Your score on an Occupational Scale shows how similar your interests are to those of people of your gender who have been working in, and are satisfied with, that occupation. The higher your score, the more likes and dislikes you share with those individuals. The Theme codes associated with each occupation indicate the GOTs most commonly found among people employed in that occupation. You can review your top occupations to see what Theme codes recur and then explore additional occupational titles not included on the *Strong* that have one or more of these Theme letters in common.

YOUR TOP TEN STRONG OCCUPATIONS

- 1. Optician (ER)
- 2. Financial Analyst (CRE)
- 3. Credit Manager (CE)
- 4. Customer Service Representative (CR)
- 5. Life Insurance Agent (E)
- 6. Business/Finance Supervisor (CRE)
- 7. Financial Manager (CRE)
- 8. Accountant (CRE)
- 9. Business Education Teacher (CES)
- 10. Facilities Manager (ECS)

Occupations of Dissimilar Interest

Medical Illustrator (AIR)

Reporter (A)

Physicist (IRA)

Sociologist (AI)

Architect (ARI)

As you read through your Occupational Scales results on this and the following pages, note the names of those occupations for which you scored "Similar." Those are the occupations you might want to explore first. Also consider exploring occupations on which you scored in the midrange, since you have some likes and dislikes in common with people in those occupations. You might also consider occupations of least interest or for which you scored "Dissimilar"; however, keep in mind that you are likely to have little in common with people in these types of work and probably would contribute to such occupations in a unique way. Your career professional can guide you further in the career exploration process.

Click the name of any of the occupations in your top ten list above to visit the O*NET™ database (http://www.onetonline.org) and see a summary description of that occupation. Learn about occupations by visiting reputable Web sites such as O*NET. You can also find career information in a public library, in the career library of a college or university near you, or in a professional career center or state or local government job agency. Supplement your research by talking to people who are working in the occupations you are considering. These people can describe their day-to-day work and tell you what they like and dislike about the occupation.

ENTERPRISING — Selling, Managing, Persuading

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
ER	Optician				54
Е	Life Insurance Agent				51
ECS	Facilities Manager				49
Е	Wholesale Sales Representative				49
EC	Buyer				48
ECR	Restaurant Manager				48
Е	Marketing Manager				47
Е	Loan Officer/Counselor				46
Е	Personal Financial Advisor				44
ECR	Purchasing Agent				44
ER	Technical Sales Representative				44
EAS	Flight Attendant				43
EAC	Florist				43
ESR	Human Resources Specialist				43
ER	Operations Manager				43
E	Sales Manager				42
E	Top Executive, Business/Finance				42
Е	Securities Sales Agent				41
Е	Realtor				40
EA	Cosmetologist				37
EAR	Bartender				33
ESA	Elected Public Official				26
ER	Chef				18

CONVENTIONAL — Accounting, Organizing, Processing Data

THEME CODE	OCCUPATIONAL SCALE	DISSI	MILAR 20	MIDRANGE 30 40	SIMILAR 50 55	60	STD SCORE
CRE	Financial Analyst						53
CE	Credit Manager						52
CR	Customer Service Representative						52
CRE	Business/Finance Supervisor						50
CRE	Financial Manager						50
CRE	Accountant						49
CES	Business Education Teacher						49
С	Auditor						48
CSR	Administrative Assistant						46
С	Health Information Specialist						39
CES	Food Service Manager						34
CES	Nursing Home Administrator						34
CI	Actuary						33
CA	Paralegal						33
CIS	Mathematics Teacher						22

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30-39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

For more information about any of these occupations, visit 0*NET™ online at http://www.onetonline.org

OCCUPATIONAL SCALES

SECTION 3

SOCIAL — Helping, Instructing, Caregiving

THEME CODE	OCCUPATIONAL SCALE	1	DISS 0 15	SIMILAR 20	MIDRAI 30	NGE 40	SIN 50	IILAR 55	60	STD SCORE
S	Instructional Coordinator									44
SE	Parks & Recreation Manager									44
SER	Human Resources Manager									41
SEA	Special Education Teacher									40
S	Career Counselor									39
SA	Speech Pathologist									39
SIR	Athletic Trainer									38
S	Elementary School Teacher									38
SA	University Administrator									38
S	Middle School Teacher									36
SAR	Recreation Therapist									34
SAI	Registered Nurse									34
SEC	School Administrator									34
SAE	Training & Development Specialist									34
S	Community Service Director									32
SA	Occupational Therapist									31
SIR	Physical Therapist									31
S	Secondary School Teacher									31
S	Mental Health Counselor									30
SA	Social Worker									30
SRA	Rehabilitation Counselor									28
SE	School Counselor									24
S	Religious/Spiritual Leader									22
SEC	Dietitian									14

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30-39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

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INVESTIGATIVE — Researching, Analyzing, Inquiring

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
ICE	Pharmacist				42
ISA	Chiropractor				31
IR	Optometrist				30
IRE	Medical Technician				27
IR	Dentist				25
IRS	Respiratory Therapist				24
IR	Veterinarian				20
IA	Biologist				18
IR	Chemist				18
IRC	Medical Technologist				18
IRA	Geologist				15
I	University Faculty Member				14
IAS	Psychologist				13
IAR	Physician				12
IRS	Science Teacher				11
ICR	Computer Scientist				8
ICA	Mathematician				7
IRC	R&D Manager				7
IA	Geographer				6
IRA	Physicist	i			-4

ARTISTIC — Creating or Enjoying Art, Drama, Music, Writing

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
Α	Arts/Entertainment Manager				32
ΑE	Interior Designer				30
ARE	Photographer				27
AE	Advertising Account Manager				24
ASE	Public Administrator				24
Al	Translator				24
AE	Public Relations Director				22
Α	Librarian				21
Α	Graphic Designer				20
Α	Musician				20
AE	Broadcast Journalist				18
Al	Urban & Regional Planner				18
ARE	Attorney				15
Α	Artist				14
ASI	ESL Instructor				14
Al	Technical Writer				8
AS	Art Teacher				5
ASE	English Teacher	•			3
Α	Editor				2
ARI	Architect)			-2
Al	Sociologist	1			-2
Α	Reporter	1			-5
AIR	Medical Illustrator	1			-16

REALISTIC — Building, Repairing, Working Outdoors

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
RC	Farmer/Rancher				49
RCE	Production Worker				49
RI	Radiologic Technologist				46
REC	Management Analyst				45
RCE	Military Enlisted				44
RI	Emergency Medical Technician				43
R	Automobile Mechanic				40
RSE	Vocational Agriculture Teacher				39
RE	Landscape/Grounds Manager				37
REI	Horticulturist				36
R	Law Enforcement Officer				35
RCI	Computer Systems Analyst				32
RIC	Computer/Mathematics Manager				31
RIC	Electrician				30
RIC	Computer Programmer				28
RI	Engineer				28
RC	Computer & IS Manager				27
RI	Firefighter				27
REC	Military Officer				27
RCI	Technical Support Specialist		I		26
RIC	Software Developer				25
RI	Forester				22
RIC	Network Administrator				22
REA	Carpenter				18
RIC	Engineering Technician				18

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30-39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

For more information about any of these occupations, visit 0*NET™ online at http://www.onetonline.org

PERSONAL STYLE SCALES

SECTION 4

The Personal Style Scales describe different ways of approaching people, learning, and leading, as well as your interest in taking risks and participating in teams. Personal Style Scales help you think about your preferences for factors that can be important in your career, enabling you to narrow your choices more effectively and examine your opportunities. Each scale includes descriptions at both ends of the continuum, and the score indicates your preference for one style versus the other.

Your scores on the Personal Style Scales were determined by comparing your responses to those of a combined group of working men and women.

YOUR PERSONAL STYLE SCALES PREFERENCES

- 1. You likely prefer a balance of working alone and working with people.
- 2. You seem to prefer to learn by doing.
- 3. You probably are comfortable both leading by example and taking charge.
- 4. You may like taking risks.
- 5. You probably enjoy the role of independent contributor.

Clear Scores (Below 46 and above 54) You indicated a clear preference

You indicated a clear preference for one style versus the other.

Midrange Scores (46–54) You indicated that some of the descriptors on both sides apply

PERSONAL STYLE SCALE		25 25	EAR MIDRANGE 35 45 55	CLEAR 65 75		STD SCORE
Work Style	Prefers working alone; enjoys data, ideas, or things; reserved		•		Prefers working with people; enjoys helping others; outgoing	52
Learning Environment	Prefers practical learning environments; learns by doing; prefers short-term training to achieve a specific goal or skill		•		Prefers academic environments; learns through lectures and books; willing to spend many years in school; seeks knowledge for its own sake	43
Leadership Style	Is not comfortable taking charge of others; prefers to do the job rather than direct others; may lead by example rather than by giving directions		•		Is comfortable taking charge of and motivating others; prefers directing others to doing the job alone; enjoys initiating action; expresses opinions easily	50
Risk Taking	Dislikes risk taking; likes quiet activities; prefers to play it safe; makes careful decisions		•		Likes risk taking; appreciates original ideas; enjoys thrilling activities and taking chances; makes quick decisions	55
Team Orientation	Prefers accomplishing tasks independently; enjoys role as independent contributor; likes to solve problems on one's own		•		Prefers working on teams; enjoys collaborating on team goals; likes problem solving with others	44

PROFILE SUMMARY SECTION 5

YOUR HIGHEST THEMES

Enterprising, Conventional, Social

YOUR THEME CODE

ECS

YOUR TOP FIVE INTEREST AREAS

- 1. Taxes & Accounting (C)
- 2. Sales (E)
- 3. Marketing & Advertising (E)
- 4. Entrepreneurship (E)
- 5. Finance & Investing (C)

Areas of Least Interest

Writing & Mass Communication (A)

Military (R)

Culinary Arts (A)

YOUR TOP TEN STRONG OCCUPATIONS

- 1. Optician (ER)
- 2. Financial Analyst (CRE)
- 3. Credit Manager (CE)
- 4. Customer Service Representative (CR)
- 5. Life Insurance Agent (E)
- 6. Business/Finance Supervisor (CRE)
- 7. Financial Manager (CRE)
- 8. Accountant (CRE)
- 9. Business Education Teacher (CES)
- 10. Facilities Manager (ECS)

Occupations of **Dissimilar Interest**

Medical Illustrator (AIR)

Reporter (A)

Physicist (IRA)

Sociologist (AI)

Architect (ARI)

YOUR PERSONAL STYLE SCALES PREFERENCES

- 1. You likely prefer a balance of working alone and working with people.
- 2. You seem to prefer to learn by doing.
- 3. You probably are comfortable both leading by example and taking charge.
- 5. You probably enjoy the role of independent contributor.

4. You may like taking risks.

RESPONSE SUMMARY SECTION 6

This section provides a summary of your responses to the different sections of the inventory for use by your career professional.

ITEM RESPONSE PERCENTAGES **Section Title** Strongly Like Like Indifferent Dislike Strongly Dislike 10 39 33 12 **Occupations** 37 4 15 37 7 Subject Areas Activities 11 22 45 20 2 Leisure Activities 14 14 36 18 18 25 25 25 People 6 19 56 0 33 11 Your Characteristics 0 40 16 27 9 **TOTAL PERCENTAGE**

Note: Due to rounding, total percentage may not add up to 100%.

Total possible responses: 291 Your response total: 291 Items omitted: 0 Typicality index: 20—Combination of item responses appears consistent.





BEYOND HIGH SCHOOL: EXPLORING YOUR OPTIONS

Like a puzzle, career exploration involves many interlocking pieces of information. Your results on the *Strong Interest Inventory*® assessment provide valuable pieces for your career exploration puzzle. Putting these pieces together will give you a clear picture of your educational and career options.

GENERAL OCCUPATIONAL THEMES

One set of key pieces from the *Strong* is the General Occupational Themes. The table below lists the Themes in rank order according to your interest levels. You can use these Themes to identify educational programs, volunteer or job possibilities, and work environments that appeal to you. This table lists just a few of the many options available. To get some ideas, you may want to highlight school subjects, jobs, and environments you'd like to explore. Note that educational programs that can be completed in less than four years are shown in italics in the table.

THEME	CODE	EDUCATIONAL PROGRAMS	VOLUNTEER & JOB POSSIBILITIES	WORK ENVIRONMENTS
Enterprising	E	Business, management, international relations, law, marketing, sales, public relations, entrepreneurship, political science, advertising	Concessions clerk, fast-food shift manager, page in state legislature, political campaign volunteer, retail salesclerk, waiter/waitress	Real estate office, law office, marketing department, retail or wholesale business, advertising firm
Conventional	С	Accounting, court reporting, office management, medical administration, statistics, finance, information systems, computer programming, investing	Data processor, janitorial services, newspaper carrier, office assistant, receptionist, restaurant worker, stock clerk	Accounting firm, bank, courthouse, database division, insurance agency, office, quality control division
Social	S	Counseling, education, <i>health</i> services, nursing, sociology, religion, human resources, training and development	Camp counselor, city recreation coach, day-care helper, nurse's aide, religion teacher, tour guide	Community organization, hospital, personnel office, religious organization, school, youth center

PERSONAL STYLE SCALES

Another set of key *Strong* puzzle pieces is personal characteristics, as indicated by your results on the Personal Style Scales. Your preferred styles are outlined below. Highlight phrases that fit you. As you gather facts about possible careers or educational programs, consider whether the options you investigate seem to suit you.

WORK STYLE

- Like to work alone and with others
- Enjoy ideas, data, and things, and helping people
- Are equally comfortable being outgoing and being reserved

LEARNING ENVIRONMENT

- Like to learn in hands-on settings
- Prefer short-term educational training to achieve career goals
- Learn by doing or trying things

LEADERSHIP STYLE

- Like both leading by example and leading by directing others
- Are equally comfortable taking charge and allowing others to take the lead
- May or may not enjoy being persuasive

RISK TAKING

- · Like taking risks
- Enjoy exciting and possibly dangerous activities
- Make impulsive decisions

TEAM ORIENTATION

- Enjoy working where you can contribute independently
- Prefer to accomplish tasks on your own
- Feel comfortable solving problems by yourself

BASIC INTEREST SCALES

Another set of key pieces from the *Strong* is specific interest areas and activities relevant to the world of work, as indicated by your results on the Basic Interest Scales. Your top five interest areas are shown below. These areas are likely to be motivating and rewarding for you. You may want to highlight phrases that appeal to you.

TAXES & ACCOUNTING — Very High

This area represents an interest in financial accounting and tax preparation.

IN A JOB, YOU VALUE	CAREERS YOU MIGHT ENJOY EXPLORING	YOU MIGHT SPEND YOUR WORK TIME
Set procedures	Auditor	Auditing tax information
Working with data and detail	Tax Examiner	Completing tax forms for clients
Clear lines of authority	Accountant	Analyzing client financial status
	Tax Preparer	Examining records for compliance with laws and regulations
	Actuary	Calculating bills and compiling budgets
		Tracking profits and losses of a company

SALES — High

This area represents an interest in selling products or services.

IN A JOB, YOU VALUE	CAREERS YOU MIGHT ENJOY EXPLORING	YOU MIGHT SPEND YOUR WORK TIME
Making a profit	Buyer/Purchasing Agent	Helping customers purchase products
Closing a deal	Retail Salesperson	Buying products for retail sales
Competition	Customer Service Representative	Selling products over the phone or on the Internet
	Sales Manager	Specializing in selling particular products
	Realtor	Selling products to companies and individuals
		Working on a commission basis

MARKETING & ADVERTISING — High

This area represents an interest in promoting products or services.

IN A JOB, YOU VALUE	CAREERS YOU MIGHT ENJOY EXPLORING	YOU MIGHT SPEND YOUR WORK TIME
Influencing others	Advertising Manager	Developing marketing plans
Aesthetic product appeal	Promotions Manager	Predicting market trends
Creativity	Merchandise Buyer	Designing promotional events
	Copywriter	Writing ads for Web campaigns and print or broadcast media
	Creative Director	Tracking the success of advertising campaigns
		Developing brand identity for companies and products

ENTREPRENEURSHIP — High

This area represents an interest in developing and managing new businesses.

CAREERS YOU MIGHT ENJOY EXPLORING	YOU MIGHT SPEND YOUR WORK TIME
Small Business Owner	Managing daily business operations
Real Estate Developer	Making all work-related decisions
Marketing Manager	Putting in long hours to succeed
Sales Manager	Taking full responsibility for success and failure
Business Consultant	Writing business plans
	Seeking financing/raising money
	Real Estate Developer Marketing Manager Sales Manager

FINANCE & INVESTING — High

This area represents an interest in managing money and investments.

IN A JOB, YOU VALUE	CAREERS YOU MIGHT ENJOY EXPLORING	YOU MIGHT SPEND YOUR WORK TIME
Managing data	Stockbroker	Counseling clients about financial issues
Making financial predictions	Investment Banker	Making decisions about investments
Budgeting	Mergers and Acquisitions Consultant	Buying and selling stocks for clients
	Financial Planner	Tracking financial performance
	Chief Financial Officer	Helping clients regain control of finances
		Helping companies secure financing

See Putting Together Your Career Puzzle at https://www.skillsone.com/Pdfs/Strong_HS_puzzle.pdf for steps you can take to use your interests and specific personal characteristics to identify and evaluate career and educational options.

