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	ONLINE		
MBTI®COMPLETE ADMINISTRATION	261001	1–99 100–499 500+	\$42.95 each \$39.75 each \$36.50 each
MBTI® FORM M PROFILE ADMINISTRATION	261145	1–99 100–499 500+	\$18.95 EACH \$17.55 EACH \$16.10 EACH
MBTI® FORM M PERSONAL IMPACT REPORT ADMINISTRATION	216010	1–99 100–499 500+	\$63.95 each \$59.15 each \$54.35 each
MBTI® FORM M INTERPRETIVE REPORT ADMINISTRATION	261144	1–99 100–499 500+	\$22.95 EACH \$21.25 EACH \$19.50 EACH
MBTI® FORM M INTERPRETIVE REPORT FOR DRGANIZATIONS ADMINISTRATION	261146	1–99 100–499 500+	\$29.95 EACH \$27.70 EACH \$25.45 EACH
MBTI® FORM M COMMUNICATION STYLE REPORT ADMINISTRATION	261189	1–99 100–499 500+	\$28.95 each \$26.80 each \$24.60 each
MBTI® FORM M DECISION-MAKING STYLE REPORT ADMINISTRATION	261190	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® FORM M CONFLICT STYLE REPORT ADMINISTRATION	261161	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M STRESS MANAGEMENT REPORT ADMINISTRATION	261191	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® FORM M REPORT FOR HEALTHCARE PROFESSIONALS ADMINISTRATION	261121	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® FORM M CAREER REPORT ADMINISTRATION	262153	1–99 100–499 500+	\$16.95 EACH \$15.70 EACH \$14.40 EACH
MBTI® FORM M TEAM REPORT ADMINISTRATION	261248	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® FORM M COMPARISON REPORT: NORK STYLES	261182	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® STEP II" FORM Q PROFILE ADMINISTRATION	267147	1–99 100–499 500+	\$29.95 EACH \$27.70 EACH \$25.45 EACH
MBTI® STEP II" FORM Q INTERPRETIVE REPORT ADMINISTRATION	267149	1–99 100–499 500+	\$46.95 each \$43.45 each \$39.90 each
STRONG AND MBTI® CAREER REPORT ADMINISTRATION Career Report only (requires prior generation of Strong reports)	289663	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
STRONG PROFILE + STRONG AND MBTI® CAREER REPORT ADMINISTRATION includes Strong Profile, Standard Edition)	289246	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG AND MBTI® CAREER REPORT ADMINISTRATION includes Strong Profile, College Edition)	284260	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
EADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	210256	1–99 100–499 500+	\$25.95 EACH \$24.00 EACH \$22.05 EACH
FIRO-B® PROFILE + LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	232000	1–99 100–499	\$38.95 each \$36.05 each

**TEAM & COMPARISON: WORK STYLES REPORTS** 

To generate a Team Report or Comparison Report: Work Styles, you must have each client's four-letter MBTI® type.

#### **COMBINED REPORTS**

To generate a combined report, you must have purchased an MBTI administration (if the client's four-letter type is not known) and generated an initial FIRO-B®, Strong, or Strong and Skills Confidence report.

Note: Prices listed here represent individual administrations only.



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	ONLINE		
MBTI® COLLEGE PROFILE ADMINISTRATION	261151	1–99 100–499 500+	\$13.95 EACH \$12.90 EACH \$11.80 EACH
MBTI® COLLEGE INTERPRETIVE REPORT ADMINISTRATION	261152	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH

Note: Prices listed here represent individual administrations only.

## MBTI® SPANISH REPORT ADMINISTRATIONS (B)



	ONLINE		
MBTI® FORM M PROFILE ADMINISTRATION (SPANISH)	ES-MX-261145-1033-01	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
MBTI® STEP II™ FORM Q INTERPRETIVE REPORT ADMINISTRATION (SPANISH)	ES-MX-267149-1033-01	1–99 100–499 500+	\$45.95 each \$42.50 each \$39.05 each

Note: Prices listed here represent individual administrations only.



#### STRONG REPORT ADMINISTRATIONS (B)



	ONLINE		
STRONG PROFILE ADMINISTRATION ADMINISTRATION	284108	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH
STRONG PROFILE, COLLEGE EDITION, ADMINISTRATION	284106	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG INTERPRETIVE REPORT ADMINISTRATION	284220	1–99 100–499 500+	\$15.95 each \$14.75 each \$13.55 each
STRONG PROFILE, HIGH SCHOOL EDITION, ADMINISTRATION	284105	1–99 100–499 500+	\$8.95 EACH \$8.30 EACH \$7.60 EACH
STRONG PROFILE, HIGH SCHOOL EDITION + STRONG INTERPRETIVE REPORT ADMINISTRATION	284210	1–99 100–499 500+	\$14.95 EACH \$13.85 EACH \$12.70 EACH
STRONG INTERPRETIVE REPORT ADMINISTRATION	284104	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH
ISTART STRONG REPORT ADMINISTRATION (unrestricted)	287700	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH

Note: Prices listed here represent individual administrations only.

#### STRONG & SKILLS CONFIDENCE (B) **REPORT ADMINISTRATIONS**

	ONLINE		
STRONG INTEREST INVENTORY® AND SKILLS CONFIDENCE INVENTORY PROFILE ADMINISTRATION	284154	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
STRONG INTEREST INVENTORY® AND SKILLS	284230	1–99	\$19.95 each
CONFIDENCE INVENTORY PROFILE + STRONG		100–499	\$18.45 each
INTERPRETIVE REPORT ADMINISTRATION		500+	\$16.95 each
STRONG INTEREST INVENTORY®, COLLEGE EDITION,	284240	1–99	\$12.95 EACH
AND SKILLS CONFIDENCE INVENTORY PROFILE		100–499	\$12.00 EACH
ADMINISTRATION		500+	\$11.00 EACH
STRONG INTEREST INVENTORY®, COLLEGE EDITION,	284250	1–99	\$19.95 each
AND SKILLS CONFIDENCE INVENTORY PROFILE +		100–499	\$18.45 each
STRONG INTERPRETIVE REPORT ADMINISTRATION		500+	\$16.95 each

Note: Prices listed here represent individual administrations only.

#### STRONG & MBTI® REPORT ADMINISTRATIONS (B)



	ONLINE		
STRONG AND MBTI® CAREER REPORT ADMINISTRATION Career Report only (requires prior generation of Strong reports)	289663	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
STRONG PROFILE + STRONG AND MBTI® CAREER REPORT ADMINISTRATION (includes Strong Profile, Standard Edition)	289246	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG AND MBTI® CAREER REPORT ADMINISTRATION (includes Strong Profile, College Edition)	284260	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH

Note: Prices listed here represent individual administrations only.

#### **COMBINED REPORTS**

To generate a combined Strong and MBTI report, you must have purchased an MBTI administration (if the client's four-letter type is not known) and generated an initial Strong report.



## • THOMAS-KILMANN CONFLICT MODE INSTRUMENT (TKI®) **REPORT ADMINISTRATIONS**

	ONLINE		
TKI® PROFILE AND INTERPRETIVE REPORT ADMINISTRATION	248248	1–99 100–499	\$18.50 EACH \$17.10 EACH
		500+	\$15.75 EACH

Note: Prices listed here represent individual administrations only.



#### FIRO BUSINESS® REPORT ADMINISTRATIONS (B)



	ONLINE		
FIRO BUSINESS® PROFILE ADMINISTRATION	220170	1–99 100–499 500+	\$16.95 EACH \$15.70 EACH \$14.40 EACH
FIRO BUSINESS® LEADERSHIP REPORT ADMINISTRATION	250160	1–99 100–499 500+	\$20.95 EACH \$19.40 EACH \$17.80 EACH
FIRO BUSINESS® PROFILE + LEADERSHIP REPORT ADMINISTRATION	270200	1–99 100–499 500+	\$31.95 EACH \$29.55 EACH \$27.15 EACH

Note: Prices listed here represent individual administrations only.



#### FIRO-B® REPORT ADMINISTRATIONS (B)



	ONLINE		
FIRO-B® PROFILE ADMINISTRATION	220160	1–99 100–499 500+	\$16.95 EACH \$15.70 EACH \$14.40 EACH
FIRO-B® INTERPRETIVE REPORT FOR ORGANIZATIONS ADMINISTRATION	210255	1–99 100–499 500+	\$19.95 EACH \$18.45 EACH \$16.95 EACH
FIRO-B® PROFILE + FIRO-B® INTERPRETIVE REPORT FOR ORGANIZATIONS ADMINISTRATION	231000	1–99 100–499 500+	\$30.95 EACH \$28.65 EACH \$26.30 EACH
LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	210256	1–99 100–499 500+	\$25.95 EACH \$24.00 EACH \$22.05 EACH
FIRO-B® PROFILE + LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	232000	1–99 100–499 500+	\$38.95 EACH \$36.05 EACH \$33.10 EACH

Note: Prices listed here represent individual administrations only.



# WORK ENGAGEMENT PROFILE (WEP) INTERPRETIVE REPORT ADMINISTRATIONS

	ONLINE		
WORK ENGAGEMENT PROFILE INTERPRETIVE REPORT ADMINISTRATION	248520	1–99 100–499 500+	\$18.50 EACH \$17.10 EACH \$15.75 EACH

Note: Prices listed here represent individual administrations only.

#### **COMBINED REPORTS**

To generate a combined FIRO-B and MBTI report, you must have purchased an MBTI administration (if the client's four-letter type is not known).



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	ONLINE		
CPI 260° CLIENT FEEDBACK REPORT ADMINISTRATION	219250	1–99 100–499 500+	\$34.95 EACH \$32.35 EACH \$29.70 EACH
CPI 260° COACHING REPORT FOR LEADERS ADMINISTRATION	219350	1–99 100–499 500+	\$48.95 each \$45.30 each \$41.60 each
CPI 260° CLIENT FEEDBACK REPORT + COACHING REPORT FOR LEADERS ADMINISTRATION	219550	1–99 100–499 500+	\$71.95 EACH \$66.55 EACH \$61.15 EACH

Note: Prices listed here represent individual administrations only.



# **CPI™ 434 REPORT ADMINISTRATIONS (B)**



	ONLINE		
CPI™ 434 PROFILE ADMINISTRATION	210127	1–99 100–499 500+	\$24.95 EACH \$23.10 EACH \$21.20 EACH
CPI™ 434 NARRATIVE REPORT ADMINISTRATION	210128	1–99 100–499 500+	\$49.95 EACH \$46.20 EACH \$42.45 EACH
CPI™ 434 CONFIGURAL ANALYSIS REPORT ADMINISTRATION	210129	1–99 100–499 500+	\$59.95 EACH \$55.45 EACH \$50.95 EACH

Note: Prices listed here represent individual administrations only.