





	ONLINE		
MBTI°COMPLETE ADMINISTRATION	261001	1–99 100–499 500+	\$39.95 EACH \$36.95 EACH \$33.95 EACH
MBTI® FORM M PROFILE ADMINISTRATION	261145	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
MBTI® FORM M PERSONAL IMPACT REPORT ADMINISTRATION	216010	1–99 100–499 500+	\$59.95 each \$55.45 each \$50.95 each
MBTI® FORM M INTERPRETIVE REPORT ADMINISTRATION	261144	1–99 100–499 500+	\$21.95 EACH \$20.30 EACH \$18.65 EACH
MBTI® FORM M INTERPRETIVE REPORT FOR ORGANIZATIONS ADMINISTRATION	261146	1–99 100–499 500+	\$28.95 EACH \$26.80 EACH \$24.60 EACH
MBTI® FORM M COMMUNICATION STYLE REPORT ADMINISTRATION	261189	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® FORM M DECISION-MAKING STYLE REPORT ADMINISTRATION	261190	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M CONFLICT STYLE REPORT ADMINISTRATION	261161	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M STRESS MANAGEMENT REPORT ADMINISTRATION	261191	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M REPORT FOR HEALTHCARE PROFESSIONALS ADMINISTRATION	261121	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M CAREER REPORT ADMINISTRATION	262153	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH
MBTI® FORM M TEAM REPORT ADMINISTRATION	261248	1–99 100–499 500+	\$27.95 EACH \$25.85 EACH \$23.75 EACH
MBTI® FORM M COMPARISON REPORT: WORK STYLES	261182	1–99 100–499 500+	\$27.95 each \$25.85 each \$23.75 each
MBTI® STEP II™ FORM Q PROFILE ADMINISTRATION	267147	1–99 100–499 500+	\$29.95 EACH \$27.70 EACH \$25.45 EACH
MBTI® STEP II™ FORM Q INTERPRETIVE REPORT ADMINISTRATION	267149	1–99 100–499 500+	\$45.95 each \$42.50 each \$39.05 each
STRONG AND MBTI® CAREER REPORT ADMINISTRATION Career Report only (requires prior generation of Strong reports)	289663	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
STRONG PROFILE + STRONG AND MBTI® CAREER REPORT ADMINISTRATION (includes Strong Profile, Standard Edition)	289246	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG AND MBTI® CAREER REPORT ADMINISTRATION (includes Strong Profile, College Edition)	284260	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH
LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	210256	1–99 100–499 500+	\$24.95 EACH \$23.10 EACH \$21.20 EACH
FIRO-B® PROFILE + LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	232000	1–99 100–499	\$37.95 EACH \$35.10 EACH

500+

\$32.25 EACH

TEAM & COMPARISON: WORK STYLES REPORTS

To generate a Team Report or Comparison Report: Work Styles, you must have each client's four-letter MBTI® type.

COMBINED REPORTS

To generate a combined report, you must have purchased an MBTI administration (if the client's four-letter type is not known) and generated an initial FIRO-B®, Strong, or Strong and Skills Confidence report.

Note: Prices listed here represent individual administrations only.





	ONLINE		
MBTI® COLLEGE PROFILE ADMINISTRATION	261151	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
MBTI® COLLEGE INTERPRETIVE REPORT ADMINISTRATION	261152	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH

Note: Prices listed here represent individual administrations only.

MBTI® SPANISH REPORT ADMINISTRATIONS (B)



ONLINE			
MBTI® FORM M PROFILE ADMINISTRATION (SPANISH)	ES-MX-261145-1033-01	1–99 100–499 500+	\$16.95 EACH \$15.70 EACH \$14.40 EACH
MBTI® STEP II™ FORM Q INTERPRETIVE REPORT ADMINISTRATION (SPANISH)	ES-MX-267149-1033-01	1–99 100–499 500+	\$44.95 EACH \$41.60 EACH \$38.20 EACH

Note: Prices listed here represent individual administrations only.



STRONG REPORT ADMINISTRATIONS (B)



	ONLINE		
STRONG PROFILE ADMINISTRATION ADMINISTRATION	284108	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH
STRONG PROFILE, COLLEGE EDITION, ADMINISTRATION	284106	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG INTERPRETIVE REPORT ADMINISTRATION	284220	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH
STRONG PROFILE, HIGH SCHOOL EDITION, ADMINISTRATION	284105	1–99 100–499 500+	\$8.95 EACH \$8.30 EACH \$7.60 EACH
STRONG PROFILE, HIGH SCHOOL EDITION + STRONG INTERPRETIVE REPORT ADMINISTRATION	284210	1–99 100–499 500+	\$14.95 EACH \$13.85 EACH \$12.70 EACH
STRONG INTERPRETIVE REPORT ADMINISTRATION	284104	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH
ISTART STRONG REPORT ADMINISTRATION (unrestricted)	287700	1–99 100–499 500+	\$9.95 EACH \$9.20 EACH \$8.45 EACH

Note: Prices listed here represent individual administrations only.

STRONG & SKILLS CONFIDENCE (B) **REPORT ADMINISTRATIONS**

	ONLINE		
STRONG INTEREST INVENTORY® AND	284154	1–99	\$12.95 EACH
SKILLS CONFIDENCE INVENTORY PROFILE		100–499	\$12.00 EACH
ADMINISTRATION		500+	\$11.00 EACH
STRONG INTEREST INVENTORY® AND SKILLS	284230	1–99	\$19.95 each
CONFIDENCE INVENTORY PROFILE + STRONG		100–499	\$18.45 each
INTERPRETIVE REPORT ADMINISTRATION		500+	\$16.95 each
STRONG INTEREST INVENTORY®, COLLEGE EDITION,	284240	1–99	\$12.95 EACH
AND SKILLS CONFIDENCE INVENTORY PROFILE		100–499	\$12.00 EACH
ADMINISTRATION		500+	\$11.00 EACH
STRONG INTEREST INVENTORY®, COLLEGE EDITION,	284250	1–99	\$19.95 EACH
AND SKILLS CONFIDENCE INVENTORY PROFILE +		100–499	\$18.45 EACH
STRONG INTERPRETIVE REPORT ADMINISTRATION		500+	\$16.95 EACH

Note: Prices listed here represent individual administrations only.

STRONG & MBTI® REPORT ADMINISTRATIONS (B)



	ONLINE		
STRONG AND MBTI® CAREER REPORT ADMINISTRATION Career Report only (requires prior generation of Strong reports)	289663	1–99 100–499 500+	\$12.95 EACH \$12.00 EACH \$11.00 EACH
STRONG PROFILE + STRONG AND MBTI®	289246	1–99	\$17.95 EACH
CAREER REPORT ADMINISTRATION		100–499	\$16.60 EACH
(includes Strong Profile, Standard Edition)		500+	\$15.25 EACH
STRONG PROFILE, COLLEGE EDITION + STRONG	284260	1–99	\$17.95 EACH
AND MBTI® CAREER REPORT ADMINISTRATION		100–499	\$16.60 EACH
(includes Strong Profile, College Edition)		500+	\$15.25 EACH

Note: Prices listed here represent individual administrations only.

COMBINED REPORTS

To generate a combined Strong and MBTI report, you must have purchased an MBTI administration (if the client's four-letter type is not known) and generated an initial Strong report.



THOMAS-KILMANN CONFLICT MODE INSTRUMENT (TKI™) **REPORT ADMINISTRATIONS**

	ONLINE		
TKI™ PROFILE AND INTERPRETIVE REPORT ADMINISTRATION	248248	1–99 100–499	\$17.95 EACH \$16.60 EACH
ADMINISTRATION		500+	\$15.25 EACH

Note: Prices listed here represent individual administrations only.



FIRO BUSINESS® REPORT ADMINISTRATIONS (B)



	ONLINE		
FIRO BUSINESS® PROFILE ADMINISTRATION	220170	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH
FIRO BUSINESS® LEADERSHIP REPORT ADMINISTRATION	250160	1–99 100–499 500+	\$19.95 EACH \$18.45 EACH \$16.95 EACH
FIRO BUSINESS® PROFILE + LEADERSHIP REPORT ADMINISTRATION	270200	1–99 100–499 500+	\$30.95 each \$28.65 each \$26.30 each

Note: Prices listed here represent individual administrations only.



FIRO-B® REPORT ADMINISTRATIONS (B)



ONLINE				
FIRO-B® PROFILE ADMINISTRATION	220160	1–99 100–499 500+	\$15.95 EACH \$14.75 EACH \$13.55 EACH	
FIRO-B* INTERPRETIVE REPORT FOR ORGANIZATIONS ADMINISTRATION	210255	1–99 100–499 500+	\$18.95 EACH \$17.55 EACH \$16.10 EACH	
FIRO-B* PROFILE + FIRO-B* INTERPRETIVE REPORT FOR ORGANIZATIONS ADMINISTRATION	231000	1–99 100–499 500+	\$29.95 EACH \$27.70 EACH \$25.45 EACH	
LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	210256	1–99 100–499 500+	\$24.95 EACH \$23.10 EACH \$21.20 EACH	
FIRO-B® PROFILE + LEADERSHIP REPORT USING FIRO-B® AND MBTI® ADMINISTRATION	232000	1–99 100–499 500+	\$37.95 EACH \$35.10 EACH \$32.25 EACH	

Note: Prices listed here represent individual administrations only.



WORK ENGAGEMENT PROFILE (WEP) INTERPRETIVE REPORT ADMINISTRATIONS

	ONLINE		
WORK ENGAGEMENT PROFILE INTERPRETIVE REPORT ADMINISTRATION	248520	1–99 100–499 500+	\$17.95 EACH \$16.60 EACH \$15.25 EACH

Note: Prices listed here represent individual administrations only.

COMBINED REPORTS

To generate a combined FIRO-B and MBTI report, you must have purchased an MBTI administration (if the client's four-letter type is not known).





	ONLINE		
CPI 260° CLIENT FEEDBACK REPORT ADMINISTRATION	219250	1–99 100–499 500+	\$32.95 EACH \$30.50 EACH \$28.00 EACH
CPI 260° COACHING REPORT FOR LEADERS ADMINISTRATION	219350	1–99 100–499 500+	\$45.95 each \$42.50 each \$39.05 each
CPI 260° CLIENT FEEDBACK REPORT + COACHING REPORT FOR LEADERS ADMINISTRATION	219550	1–99 100–499 500+	\$69.95 each \$64.70 each \$59.45 each

Note: Prices listed here represent individual administrations only.



CPI™ 434 REPORT ADMINISTRATIONS (B)



	ONLINE		
CPI™ 434 PROFILE ADMINISTRATION	210127	1–99 100–499 500+	\$23.95 EACH \$22.15 EACH \$20.35 EACH
CPI™ 434 NARRATIVE REPORT ADMINISTRATION	210128	1–99 100–499 500+	\$47.95 each \$44.35 each \$40.75 each
CPI™ 434 CONFIGURAL ANALYSIS REPORT ADMINISTRATION	210129	1–99 100–499 500+	\$57.95 EACH \$53.60 EACH \$49.25 EACH

Note: Prices listed here represent individual administrations only.